

German quality meets Swiss precision

SCHÄFER IT-Systems and Elcase join forces

Neunkirchen, 2nd November 2020. SCHÄFER IT-Systems, the German specialist for data centre infrastructure and network technology, and the Swiss company Elcase AG, a market leader for control cabinets, electrical enclosures, network technology and climate control systems, have concluded a cooperation agreement which will take effect immediately. The agreement focuses on SCHÄFER IT-Systems' data centre brand iQdata. Both companies intend to use this cooperation to further expand their market presence in Europe. But the main beneficiaries of the improved and faster availability of the technology and services on offer will undoubtedly be the customers.

From October 2020, the sale and on-site assembly of the iQdata portfolio in Switzerland has been the responsibility of Elcase. Under its own brand name of iQdata, SCHÄFER IT-Systems has a comprehensive product range for data centres on offer, covering rack, cooling, power, monitoring, security and extensive service solutions.

Elcase is an independent enterprise and has operated as a public limited company since 1988. Its core business consists of selling enclosures, cabinets, and climate control systems for use in building services engineering, infrastructure, IT networks and electronics on the Swiss market. The cooperation with SCHÄFER IT-Systems will enable the company, based in the Canton of Zürich, to expand both its premium range and its market presence. It will also bring iQdata products from SCHÄFER IT-Systems much closer to Swiss customers.

"This cooperation with Elcase is consistent with SCHÄFER IT-Systems' expansion strategy with its clear focus on Europe. By building up and strategically developing our network of partners, we would like to speed up our reaction times even further and offer customers the best possible service locally", says Thomas Wermke, who, as Business Unit Director at SCHÄFER Ausstattungssysteme GmbH, is also responsible for sales at SCHÄFER IT-Systems.

About SCHÄFER IT-Systems (www.schaefer-it-systems.de):

SCHÄFER IT-Systems, an innovative manufacturer of made-to-measure network and server cabinet and data centre solutions for both conventional and complex applications, is part of the internationally successful company SCHÄFER WERKE.

This owner-led enterprise is headquartered in Neunkirchen in Germany's Siegerland region and operates globally with diversified business areas: EMW Steel Service Centre, perforated sheets, expanded metal, standard and special containers in stainless steel and installations for data centres, workshops and factories, as well as data management systems for load carriers. The work of all these divisions is based on high-quality fine steel sheet. The processing of this material is one of the core competencies of this enterprise.

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