

envia TEL opens its Datacenter Leipzig 2 **SCHÄFER IT-Systems gains a strategic new customer in envia TEL**

Neunkirchen, 1st December 2020. SCHÄFER IT-Systems, the German specialist for data centre infrastructure and network technology has succeeded in convincing envia TEL and the associated Datacenter Union of its capabilities as a supplier. In the middle of this year, SCHÄFER IT-Systems signed a 2-year framework agreement with envia TEL for supplying cabinet systems. SCHÄFER IT-Systems has already completed the first major delivery of over 70 application-specific IT racks in a range of different designs for Datacenter Leipzig 2, which envia TEL opened on 26th November.

SCHÄFER IT-Systems had to presented the IT racks to its new customer envia TEL in a sampling procedure and then optimise them using Computer Aided Design to suit their specific applications. During project planning, SCHÄFER IT-Systems also took on the task of designing sections of the rack systems' interior, in particular the definition and planning of their horizontal and vertical cable routing.

On large-scale construction sites, project alterations during the construction phase are inevitable. That's why all parties involved in the building phase of Datacenter Leipzig 2 had to be able to react quickly and flexibly to short-notice alterations. Whenever called upon, SCHÄFER IT-Systems spontaneously designed special zone distributors and produced them in-house within a very tight time schedule to make sure that project could be kept on the planned schedule. This flexible, special cabinet solution is now a permanent fixture on the front face of the server cabinets.

"At the beginning of our relationship, envia TEL was able to see the flexibility and efficiency of SCHÄFER IT-Systems for themselves, both at our works in Betzdorf, as well as at a few selected customers of ours. The result was that we were able to come through the tendering process successfully against a number of competitors. We are pleased and also a little bit proud of the fact that we were able to convince this strategically important new customer to choose SCHÄFER IT-Systems in what is a highly competitive market environment", says Thomas Wermke, who, as Business Unit Director at SCHÄFER Ausstattungssysteme GmbH, is also responsible for sales at SCHÄFER IT-Systems.

Further deliveries from SCHÄFER IT-Systems to envia TEL will certainly follow. The volume of these deliveries, however, will depend on the degree to which Data Centre Leipzig 2 and all the other data centres operated by Datacenter Union at the different locations in Leipzig, Saarbrücken and Augsburg are to be extended.

For more detailed information on envia TEL and the Datacenter Union visit: www.datacenter-leipzig.de

SCHÄFER IT-Systems (www.schaefer-it-systems.de)

SCHÄFER IT-Systems, an innovative manufacturer of made-to-measure network and server cabinet and data centre solutions for both conventional and complex applications, is part of the internationally successful company SCHÄFER WERKE.

This owner-led enterprise is headquartered in Neunkirchen in Germany's Siegerland region and operates globally with diversified business areas: EMW Steel Service Centre, perforated sheets, standard and special containers in stainless steel and installations for data centres, workshops and factories, as well as data management systems

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for load carriers. The work of all these divisions is based on high-quality fine steel sheet. The processing of this material is one of the core competencies of this enterprise.

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